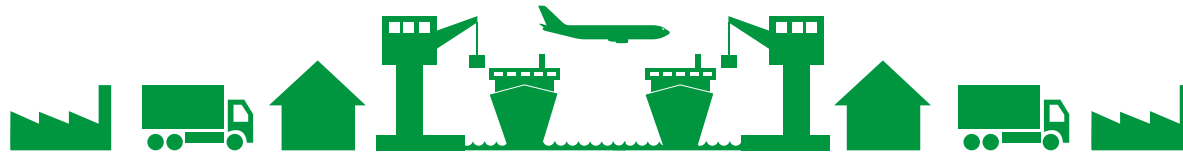


INCOTERMS 2010



INCOTERM	MODES OF TRANSPORT	SELLER RESPONSIBILITIES	BUYER RESPONSIBILITIES	Freight/Risk
EXW Ex work	ALL MODES OF TRANSPORT	SELLER	BUYER	Freight: Seller's premises Risk: Seller's premises
FCA Free Carrier	ALL MODES OF TRANSPORT	SELLER	BUYER	Freight: Freight handler Risk: Freight handler
CPT Carriage Paid To	SEA AND INLAND WATERWAYS	SELLER	BUYER	Freight: Destination Risk: First freight handler
CIP Carriage and Insurance Paid To	SEA AND INLAND WATERWAYS	SELLER	BUYER	Freight: Destination Risk: First freight handler
DAT Delivered at Terminal	SEA AND INLAND WATERWAYS	SELLER	BUYER	Freight: Destination Risk: Destination
DAP Delivered at Place	SEA AND INLAND WATERWAYS	SELLER	BUYER	Freight: Place of destination Risk: Arriving means of transport at destination
DDP Delivered Duty Paid	SEA AND INLAND WATERWAYS	SELLER	BUYER	Freight: Destination Risk: Destination
FAS Free Alongside Ship	SEA AND INLAND WATERWAYS	SELLER	BUYER	Freight: Shipside in port of departure Risk: Shipment in port of departure
FOB Free on Board	SEA AND INLAND WATERWAYS	SELLER	BUYER	Freight: On board ship Risk: On board ship
CFR Cost and Freight	SEA AND INLAND WATERWAYS	SELLER	BUYER	Freight: Port of destination Risk: On board ship
CIF Cost Insurance and Freight	SEA AND INLAND WATERWAYS	SELLER	BUYER	Freight: Port of destination Risk: Port of destination

MORE DETAILS

Seller is only responsible for making the goods available at the seller's premises. The buyer bears the full risk from there to the destination

Seller is responsible for delivery to the custody of the carrier, which is provided by the buyer. Risk is transferred as soon as loading has taken place.

Seller delivers the goods to the carrier at an agreed place of delivery and pays for transport to the named destination. Risk is transferred at the place of delivery, whereas seller pays for transport to the destination.

Seller delivers the goods to the carrier at an agreed place of delivery and pays for transport and insurance to the named destination. Risk is transferred at the place of delivery, whereas seller pays for transport and insurance to the destination.

Seller delivers the goods unloaded at a specified place inside the agreed terminal. Risk is transferred as soon as the goods have been unloaded.

Seller delivers the goods to the disposal of the buyer on the arriving means of transport at the agreed place. Seller assumes the risk until the goods are made ready for unloading from the arriving means of transport.

Seller is responsible for bringing the goods to the destination, paying any duty and making the goods available to the buyer. Risk is transferred as soon as the buyer has access to the goods ready for unloading at the agreed destination.

Seller is responsible for delivery of the goods at the quay alongside the ship. From this point onwards, risk lies with the buyer.

Seller is responsible for delivery of the goods loaded on board the ship. Risk is transferred as soon as the goods have been set down inside the ship.

Seller covers cost of freight, duty unpaid, to the named port of destination. Risk is transferred as soon as the goods have been set down inside the ship.

Seller covers cost of insurance and freight, duty unpaid, to the named port of destination. Risk is transferred as soon as the goods have been set down inside the ship.

COSTS
 RISK
 INSURANCE
 ALL MODES OF TRANSPORT
 SEA AND INLAND WATERWAYS

